

Minutes

Hotel meeting KHN Amsterdam

December 11th, 2025, Location: RAI Amsterdam

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Nr	ACTIONS, DECISIONS AND ANNOUNCEMENTS	LINKS EN DOCUMENTS
1	<p>Opening and Announcements Chairmen Patrick Kerkhoven and Nico Evers give a welcome to the hoteliers and thank Lennart Maas, Manager Hotel Services RAI, for his hospitality. Lennart Maas invites all attendees to the 50 years RHS reception.</p> <p>The minutes from September, 25th 2025 have been approved.</p>	<p>pkerkhoven@winhotels.com</p> <p>nico.evers@westcordhotels.nl</p>
2	<p>Team KHN Amsterdam is expanding. Eveline Doornhegge will be responsible for key accounts in the Netherlands, among other things. In addition to regional manager Nathalie ter Heide, two new people will be joining the team: Wendeline van Seventer and Peter van den Boom.</p> <p>KHN Insurance . Special offer for hotels. See the link.</p> <p>Labour Inspectorate checks on RI&E and Psychosocial Workload (PSA) Increased labor inspections, including RI&E and the employment of people of other nationalities. For more than 25 FTE, RI&E approval is required. KHN works with certified experts under favorable conditions. See the link for more information and the link to the webinar.</p> <p>ZPP and bogus self-employment: the Tax and Customs Administration will enforce stricter rules. See the link for more information.</p> <p>As of January 1, 2026, hospitality entrepreneurs will be subject to new laws and regulations. We have compiled the most important legislative changes for you. See the link.</p> <p>Cash payments of €3000 or more for goods will be prohibited. See the link</p> <p>Member survey: Where do you need our support? Take part in the KHN survey to identify which topics are important, what the bottlenecks are, and what expectations there are regarding the role of KHN. See the link</p> <p>Other interesting news items The new pension scheme as of January 1, 2026 Received an invoice from HOP? Here's what you need to know</p>	<p>Peter van den Boom</p> <p>Wendeline van Seventer</p> <p>KHN Verzekeringen</p> <p>Kennispagina RI&E</p> <p>Webinar RI&E</p> <p>ZPP en schijnzelfstandigheid</p> <p>Nieuwe wetten en regels Horeca</p> <p>Contante betalingen</p> <p>Ledenpeiling</p> <p>Nieuwe pensioenregeling</p> <p>Factuur van HOP ontvangen</p>
3	<p>VAT on Accommodation Despite all efforts, the increase in VAT on accommodation has unfortunately become a reality. We have experienced enormous commitment and active contribution from the Amsterdam hotel group, both in our contacts with members of parliament and ministers, and in all other input. Thank you for this.</p>	<p>Btw-verhoging op logies onvermijdelijk</p>

	<p>Udo Delfgou explains the lobby that KHN is conducting against the announced VAT increase on accommodation. Where do we stand now and what can we expect?</p> <p>-Visited State Secretary Heijen</p> <p>-Informed all new members of parliament of the top priorities. See also the link.</p> <p>From January 1, the Ministry of Finance will monitor the impact of the VAT increase, not only on hotels but also on the wider business community. KHN will also monitor and collect data itself with various partners. This is to continue our fight, but also to provide our supporters with relevant information. We are already starting with an initial exploration of the expectations for 2026.</p> <p>See survey on the consequences of the VAT increase..</p> <p>How to deal with VAT splitting of services. Relevant factors: economic value, history, and whether the service can be split at all. See the link for more information.</p> <p>Always show prices including VAT when offering products or services to consumers. The link provides clarity on what is and is not permitted by law.</p> <p>How can foreign business guests reclaim VAT? Customs has launched a new app for this purpose. See the link.</p>	<p>Aandachtspunten voor formatietafel</p> <p>Enquête gevolgen btw-verhoging</p> <p>Hoe omgaan met BTW-splitsing</p> <p>Prijzen inclusief BTW tonen</p> <p>BTW teruggave zakelijke buitenlandse gasten</p>
<p>4</p>	<p>Update on the Legal Challenge to the Tourist Tax Increase</p> <p>A hearing has been held. It appears that the tax authorities will grant our request and deal with the objections collectively. The next step is to go to court. This will probably happen early next year. We are asking everyone for help in substantiating this legal action. See the link.</p> <p>You can still object to the assessment through our collective, even if the deadline has passed. Not all assessments have been sent out by the municipality yet. See the step-by-step plan for lodging an objection through the KHN/Rein lawyers collective.</p> <p><u>Important:</u> If you receive the assessment, make sure it reaches REIN Attorneys as soon as possible (within 4 weeks of the date of issue; otherwise it cannot be processed) so they can prepare the objection. The authorization form can be sent earlier if needed.</p> <p><u>Note:</u> Even if you do not have supporting evidence, you can still file an objection to ensure you are included in any potential compensation.</p> <p><u>Costs for filing an objection:</u> REIN Attorneys charge a fixed fee of €250 excl. VAT. KHN will cover the costs of a test case.</p> <p><u>Help with further substantiation for initial legal proceedings:</u></p> <p>Evidence: showing that a reservation was not made due to an excessive total price (including tourist tax).</p> <p>Evidence: showing that ADR was reduced because (part of) the tourist tax was paid out of pocket, resulting in a lower price than usual.</p> <p>For the time being, the tourist tax will remain unchanged. The rate will also be 12.5% in 2026. However, the political parties have indicated in their party programs that they want to see a further increase from 2027 onwards. Alderman Mbarki first wants to monitor the impact of the VAT increase, including its impact on the cultural sector, retail, and other hospitality businesses.</p>	<p>Update dossier bezwaar toeristenbelasting</p> <p>Follow the step by step plan</p> <p>Authorization form</p> <p>Toeristenbelasting Amsterdam blijft in 2026 gelijk (12,5%) KHN</p>
<p>5</p>	<p>Update on “Tourism in Balance process”</p> <p>Stichting “Amsterdam heeft een Keuze” (with the support of Alexander Klöpping) has taken the municipality to court over the Tourism in Balance Regulation, which stipulates a maximum of 20 million overnight stays. This would require an average hotel occupancy rate of <60%, which is economically unsustainable. We strongly disagree with this regulation and point out that legally licensed hotels should not be restricted without good reason. That is why KHN has joined the case to represent the interests of the sector in legal and factual terms.</p> <p>Our intervention will bring the broader perspective of the visitor economy to the fore in court, the media, and politics. Court documents must be submitted before mid-February. We expect a ruling on the admissibility of the foundation before the summer.</p>	

6	<p>First Class hotels</p> <p>-First Class Hotels sponsored the light installation Metamorfaunes for the Amsterdam Light Festival. FCH will announce a date (January 8?) for members to take a boat tour past the artworks.</p> <p>-The ALV First Class Hotels will take place on March 12, 2026 (prior to the KHN Amsterdam hotel meeting). New FCH board will start in March 2026.</p> <p>For information FCH, mail to: taco@albushotel.com, nico.evers@westcordhotels.nl or pkerkhoven@winhotels.com</p>	
7	<p>Sectorupdate by Jos Klerx, sector manager for hospitality, recreation, and tourism at Rabobank. Short- and long-term impact and developments for the hotel industry.</p>	Presentation Rabobank (pdf)
8	<p>Introduction Yvonne Nassar.</p> <p>The managing director of the Netherlands Board of Tourism & Conventions (NBTC) introduces herself and provides an update on current events, including the role of the NBTC and the international positioning of the Netherlands.</p> <p>Yvonne Nassar referred to: Internationale concurrentiepositie - NBTC Verwachting van het verblijfstoerisme tot 2035 in Nederland - NBTC Cijfers internationale bezoekers Nederland - NBTC</p>	Presentation NBTC (pdf)
9	<p>Booking.com</p> <p>Anouk Hendriks, Market Team Manager, and Susanne Beumer provide a market update.</p> <p>It is still too early to draw conclusions, but to date, booking.com has not seen any negative impact in Amsterdam. There is a slightly higher ADR, but there is also slightly higher room occupancy. A positive trend is that more people are booking further in advance and making more non-refundable bookings.</p> <p>For questions and/or data, you can always contact Anouk or Susanne.</p> <p>Presentation is available upon request.</p> <p>Booking.com is also being asked whether net prices can be presented instead of gross prices from now on.</p>	
10	<p><u>KHN Amsterdam Academy</u></p> <p>For trainings/workshops see the link.</p> <p>Don't forget to use our free e-learning options for employees.</p>	<p>KHN Amsterdam Academie</p> <p>Gratis e-learning</p>
11	<p>Directly informed about current KHN news.</p> <p>Have you already signed up for an app group? Hotel app group, Kennis app group or HR app group</p> <p>See also: KHN website, KHN Amsterdam Facebook and Instagram.</p> <p>Would you like an update and more background information on current national, local dossiers or explanations of, for example, hospitality policies, make an appointment with the regional managers, Nathalie n.terheide@khn.nl or Eveline e.doornhegge@khn.nl</p>	<p>Hotel appgroep Kennis appgroep HR appgroep</p> <p>KHN website KHN Amsterdam KHN Facebook</p>
	<p>The next KHN Amsterdam hotel meeting: Thursday 12 March 2026</p> <p>Time: 10.00 – 12.00</p> <p>Where: is not known yet</p> <p>Schedule 2026</p> <p>March 12th June 11th September 17th December 10th</p> <p>Suggestions for speakers? Please let us know via amsterdam@khn.nl</p>	